

*1 n.2 (D.D.C. Jan. 10, 2006) (sur-reply not warranted when a reply brief “merely respond[s] to the [opposing party’s] arguments contained in his opposition”). Moreover, Hoover could have reasonably anticipated any of the alleged new “facts and circumstances” raised by Dyson and could have included an appropriate argument when it filed its Answering Brief. This is not a situation where Hoover has been unfairly prejudiced by any of Dyson’s arguments. Rather, it is a situation in which Hoover, contrary to the Court’s rules, simply seeks the last word.

2. Hoover complains of three specific arguments in Dyson’s Reply Brief, all of which are direct responses to Hoover’s Answering Brief. In particular, Dyson noted that Hoover’s Answering Brief only addresses 14 of the subject documents, and that third parties Grahame Capron-Tee and Compliance Consulting, Inc. (“CCI”) failed to file any procedurally proper opposition to Dyson’s Motion. Dyson obviously could not have addressed either of these issues in its Opening Brief, as they had yet to occur.² [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

3. At their core, Hoover’s complaints arise from its stubborn refusal to acknowledge that it bore the burden to establish – with particularity as to each document – that disclosure of the subject documents would work a “clearly defined and serious injury to” Hoover, as discussed in Dyson’s Opening Brief. *Arnold v. Pennsylvania Dept. of Trans.*, 477 F.3d 105, 108 (3d Cir.

² In any event, both Mr. Capron-Tee and CCI both received notice of Dyson’s Motion, as evidenced by the procedurally insufficient letters that Mr. Capron-Tee sent to Mr. Dyson and CCI filed with the Court.

2007); *Pansy v. Borough of Stoudsburg*, 23 F.3d 722, 786-87 (3d Cir. 1994); see Opening Br., pp. 7-8; Reply Br., pp. 5-6; Protective Order, ¶ 15. While afforded the opportunity to oppose de-certification with respect to *each* document, Hoover instead chose to *specifically* address only 14 documents in its Answering Brief “by way of example.” Motion for Leave to File Sur-reply, ¶ 5. Third Circuit law clearly required that Hoover make its arguments on a document-by-document basis; the law makes no provision for a party in Hoover’s position to carry its burden by arguing “by example,” and indeed, Hoover’s approach would deprive the Court of important information necessary for the Court to reach an informed decision. Dyson fairly pointed out Hoover’s failure to comply with the law in its Reply Brief. Hoover should not be allowed to argue in a Sur-reply that it has further proposed redactions. Any objections to the documents identified in Dyson’s Motion should have been made at the time Hoover filed its Answering Brief.

4. Hoover’s argument that it needs a sur-reply to claim its proposed redactions were merely a “starting point” for further proposed redactions is belied both by common sense, as well as the unambiguous June 18, 2007 email from Hoover’s counsel Lisa Parker to Dyson’s counsel John Shaw, which plainly states, “Per our discussions and correspondence on Friday, attached please find Hoover’s suggested reactions to the Maytag/Hoover documents that Dyson seeks to have de-designated. *We have redacted portions of the documents that relate to Hoover’s confidential information.*” Motion for Leave to File a Sur-Reply, ¶ 4; Reply Appendix Ex. B (emphasis added). Ms. Parker’s email makes no mention of further redactions and at no time since has Hoover proposed specific additional redactions.

5. Finally, no grounds exist for Hoover to file a Sur-reply to advance arguments regarding the meet-and-confer process – arguments that lack merit, but in any event should have been raised in its Answering Brief. There is no requirement to meet and confer with non-parties

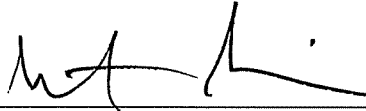
under Local Rule 7.1.1. Furthermore, both Mr. Capron-Tee and CCI are *Hoover's experts*, and all communications with them have gone through Winston & Strawn in the past. Dyson met and conferred with Winston & Strawn on this precise issue for several hours on Friday, June 1, 2007 before filing its Motion. That satisfied all meet and confer requirements imposed by Local Rule 7.1.1.

For the foregoing reasons, Dyson respectfully requests that the Court deny Hoover's Motion for Leave to File a Sur-Reply in Opposition to Plaintiffs' Motion for Limited Relief from the Protective Order.

Dated: July 19, 2007

Respectfully submitted,

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CERTIFICATE OF SERVICE

I, Monté T. Squire, hereby certify that on July 25, 2007, I caused to be electronically filed a true and correct copy of the foregoing document with the Clerk of the Court using CM/ECF, which will send notification that such filing is available for viewing and downloading to the following counsel of record:

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